

3 guilty in nationwide timeshare scheme

(As seen in the Milwaukee Journal Sentinel on Thursday November, 6 2014)

Three Wisconsin residents who authorities said defrauded more than 3,000 consumers in all 50 states and Canada of a combined \$2.5 million in a timeshare resale telemarketing scheme have been convicted of conspiracy to commit mail and wire fraud.

The defendants are facing up to 30 years in prison each.

A jury found Jason D. Schultz 31, and Jessica M. Gilbert 25, both of Green Bay and Jessica Weinhart, 31 of Neenah guilty of fraud committed between April 2007 and April 2011, U.S. Attorney James Santelle said in a news release Tuesday.

The Defendants used multiple different business names, including Integrated Advertising Solutions, National Timeshare Resale, Administrative Timeshare Resales and Midwest Timeshares.

"Numerous witnesses and victims testified that timeshare owners, most of them elderly, were contacted by telemarketers and told that "interest buyers" were prepared to purchase their timeshare in exchange for upfront fees ranging from a few hundred dollars to a few thousand dollars," the news release stated.

"After handing over payment information, victims received a one-page contract which informed them that they were merely paying for "advertising" on the company's website.

Evidence showed that telemarketers determined the fee amount based solely on the vulnerability and susceptibility of the victims to their untruthful sales pitch."

The companies allegedly charged customers from \$200 to \$2,500 to sell their timeshares.

Victims who contacted the companies for a refund or to inquire how the sale of their timeshare was going were lied to or given excuses to keep them from contacting their financial institution to stop payment, the news release said.

At least a dozen seniors from around the country testified in court that they were guaranteed buyers in exchange for an upfront fee. Several victims said they had been defrauded by similar schemes in the past.

The defendants face enhanced penalties because at least 10 of the victims were senior citizens.

Sentencing hearings for the three defendants are scheduled for Jan. 27 in Green Bay.

Four Wisconsin residents— Mark S. Parks, 39, and his wife Mindy L. Parks, 34, both of Denmark; Ashley M. Conant, 28, of Green Bay and her mom, Eileen M. Goltz, 51, now of Port Charlotte, FL.— were charged in the same scam in July 2013.

Five people, including Mark S. Parks, have pleaded guilty in the timeshare resale telemarketing fraud case, according to the news release. They are awaiting sentencing.

The case was a joint investigation by the Federal Bureau of Investigation and the U.S. Postal Inspection Service with assistance from the Better Business Bureau and the Wisconsin Department of Agriculture, Trade and Consumer Protection.

Timeshare resale telemarketing schemes have grown exponentially over the past decade because of a glut of timeshare ownership and rising maintenance fees, the news release said.

Many of the fraudulent schemes are operated in Florida and Nevada.

Timeshare owners who receive solicitations to advertise or sell their timeshares should contact the Federal Trade Commission, the U.S. Postal Inspection Service, their local FBI office, their state's consumer protection office or their state attorney general's office.



RCI

Helpful tips to assist you in utilizing your RCI Points Membership!

CORNER

Helpful tips to assist you in utilizing your RCI Points Membership!

The question was asked at the annual owner's meeting why week's owners are able to book weeks 2 years out but points owners are only able to book 10 months out. We have asked RCI this question and this is what we have been told: Points owners can only book back into their own resort in a 10-12 month window without paying an exchange fee. These owners have the first opportunity at booking back into their own resort. After 10 months from the check in day anyone is able to make a points reservation.

Board member's contact information

President-Richard Glomski ~ rglomski@fox-hills.com

Vice-President - Richard Isely ~ risely@fox-hills.com

Treasurer- Ann Bonneville ~ abonneville@jacobson-group.com

Secretary-Vicky Anderson ~ vanderson@fox-hills.com

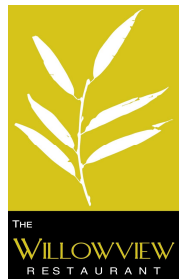
Amy MacMillin ~ amacmillin@fox-hills.com

The Annual Owner's Meeting for 2015 will be on April 18, 2014 in the Grandmasters Ballroom at 1:00pm.

**FISH FRY
EVERY FRI-
DAY**



Benchwarmers
SPORTS BAR



Bonus TIME INFORMATION

BONUS TIME RATES

November 1-April 30

Bonus time may ONLY be booked 14 days or less in advance

Villas rate:

Any 3 consecutive nights for \$139 plus tax

Hotel rate:

Any 3 consecutive nights for \$79 plus tax

This rate is a 2 night minimum with an optional 3rd night free. This package is based on availability and will not be adjusted for 1 night. No maid service is provided during your stay. You may exchange towels/linens at the desk if needed.

Based on availability 14 days or less in advance. Does not include holidays. Guest fee added to above for more than 1 unit/room or if owner does not check in. Guest fee is \$20 in hotel and \$40 in condos.

PLEASE VISIT WWW.FOXHILLSRESORT.COM FOR FUTURE FOXTAIL ISSUES AND TO SEE THE MINUTES FROM PREVIOUS OWNER'S MEETINGS.



STOP!

Bring a friend to Fox Hills and preview our newly renovated units. If they decide to join, we will pay your maintenance fee for the following year. Bi-Coastal Marketing Inc. will provide accommodations for you and your guest **FREE** of charge just for visiting and pre-viewing the models.

Don't Wait!

This is a limited time offer and accommodations are booked on a first-come first-served basis. Please call Jeff Alexander of Bi-Coastal Marketing Inc. to schedule your reservation and appointment time: **(386) 409-7704**. Or, send an email to: **BiCoastalinc@gmail.com** with the subject: **Bring A Friend**.

BALLOT APPLICATION:

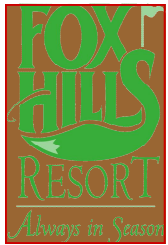
At the next annual owner's meeting there will be an opening for a 3-year board position. If you are interested please fill out this application and return to: Fox Hills Owners Association, Attn: Ballot Application, P.O. Box 129, Mishicot, WI 54228

This application must be received by **December 31, 2014** to be included on the ballot.

Name : _____

(Please Print)

Qualifications: _____



P.O. Box 129
Mishicot WI 54228
800-950-7615
foxhillsresort.com